### BCT Workshop

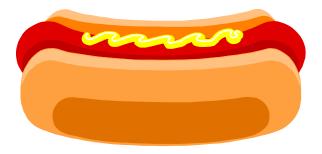
### Cleanup & Reuse In Action

Tom Galvin
Base Transition Coordinator
Oakland Army Base

### How I Learned To Stop Fearing The RAB

(and focus on the refreshments)





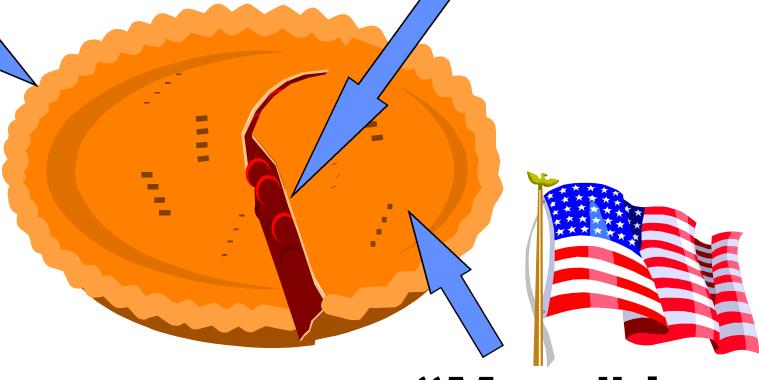
### A "π" Chart of RAB



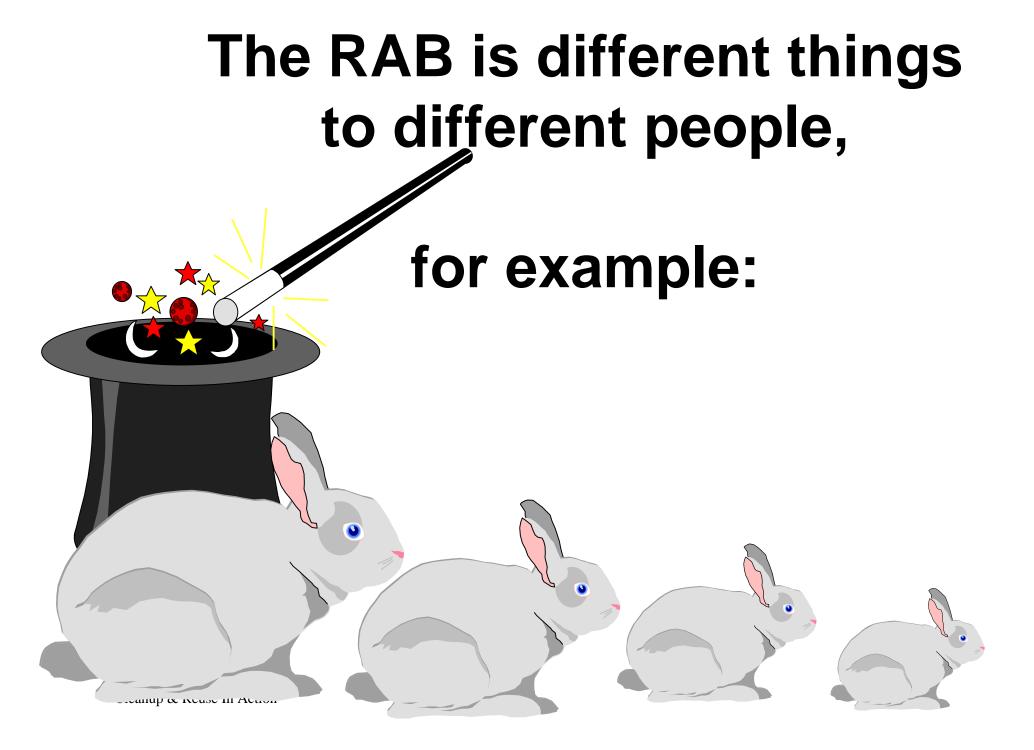
### Demographics

"Flakes" in the Crust

"Nuts" in the Filling



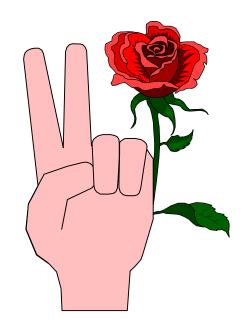
"Mom" in the recipe



### to me it is the sixth of seven community meetings that I attend each month







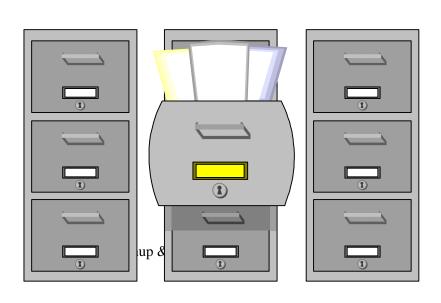
# to the <u>Radical Pacifist</u> it is a political means of diverting DoD funds away from National Defense.



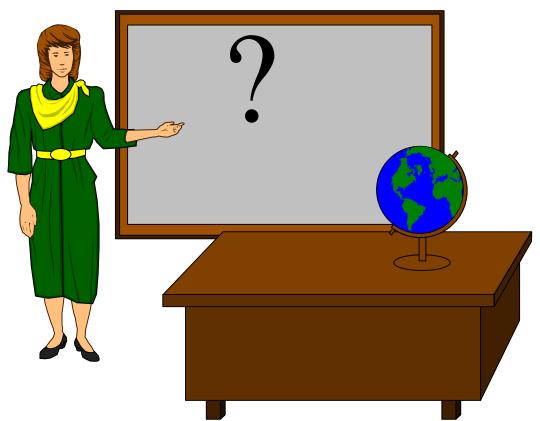


# to the <u>Fanatical Druid</u> it is a religious means of returning Mother Earth to her pre-Industrial Revolution innocence.

Investor it is a commercial means to access surplus land and facilities.



to the *Little Old Ladies* it is a social means of redressing all past perceived wrongs by the state and federal governments, and garnering support for their "pet rocks."



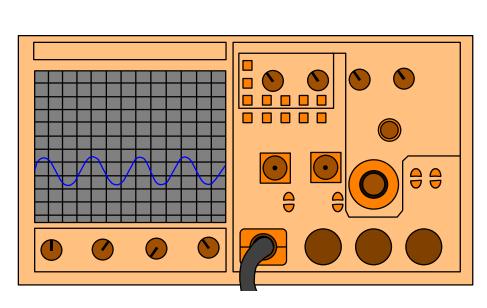
As a member of the BCT, to whom should you direct the focus of your information effort?

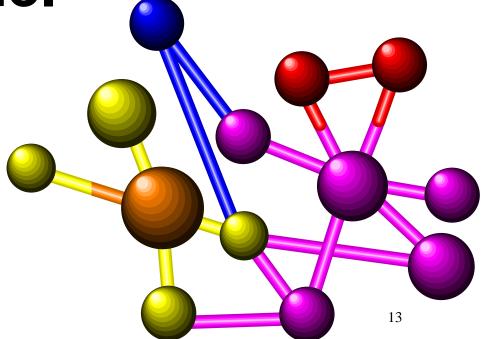
Cleanup & Reuse In Action

## Little Old Ladies

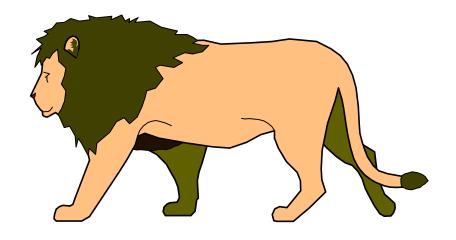
are seen by the community as being the least likely to have any selfish interests, they have plenty of free time. And after all, they're somebody's Mother.

Unfortunately, "LOL" are also the least likely to comprehend what you are talking about 99.9% of the time.



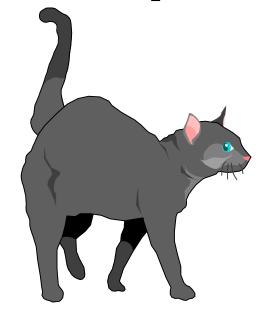


## What they think they see - - - -



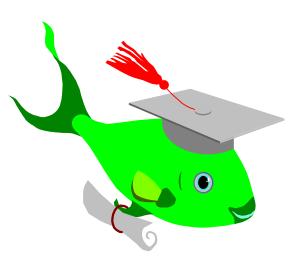
Perception

= Reality



is what they believe.

### What they "understand"

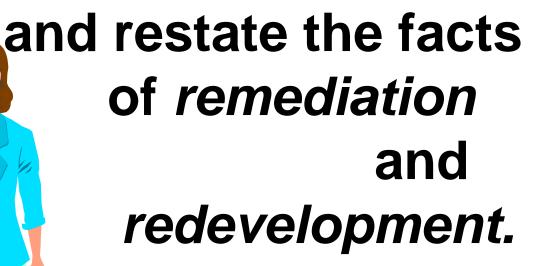




is what they repeat to their neighbors.

### Comprehension = Alliance

The "LOL" will be your your adversary or your advocate based on the degree to which she can comprehend



Submit all Questions in writing (triplicate) to the bartender during Happy Hour.

#### It's Closure.



Get on with it!

